

GYS, THE FRENCH MANUFACTURER OPENS A SALES SUBSIDIARY IN WARWICK



Since 1964, the GYS family business has brought a wide range of high quality products to the industry, by manufacturing welding machines, battery chargers, car body repair systems and accessories for the different product ranges.

Having achieved a yearly turnover of 46M in 2008 (200% growth since 2003) by selling in more than 90 countries, GYS is now a strong international player in its field.

The fully integrated high tech production lines, allow the company to manufacture more than 1000 "french quality" products a day, with really competitive prices!

It is the priority of the R&D department (29 engineers) to launch onto the market new products that match end users' needs both in terms of competitiveness and in terms of specifications demanded by the overall market.

Since mid November 08, the GYS Ltd team has been fully operational in our well organised premises in Warwick. The back office department (Sales administration, Marketing, Warehousing, Customer service...) is fully functional. In the field, our salesmen are already visiting targeted distributors introducing products from our 3 product group catalogues.

MAIN ASSETS

- Highly innovational in house technology (SMI)
- A cutting-edge R&D department, internationally renowned: + 29 Researchers, including two Doctorates (PhD).
- A very clear understanding of power electronics design and manufacturing.
- A fully integrated production process gives GYS a high level of flexibility and responsiveness.
- A product Quality management system is at the core of the company culture (ISO 9001/2000 certified)
- A large portfolio of International Customers.
- A purchasing department based in Shanghai to optimise purchasing conditions.
- Wide European Strategy, with commercial subsidiaries in the UK and Germany
- In France, a sales team of 24 vendors, including 12 demonstrators specialised in car body welding, assisted by a 14 person-team at our head-office, standing by, available to help all customers.
- An export sales team of 12 multilingual export managers and assistants, dedicated to serve international customers.
- An extensive range of high-tech and price competitive products.
- In 2008, more than 260 000 machines were sold (including more than 160 000 Inverter welding machines)
- Certified with ISO 9001, Thatcham, TÜV
- International Group with subsidiaries in China, Germany and UK
- 400 employees, inclusive 29 R&D researchers
- Extended range of welding products and accessories: MMA, TIG, MIG, Plasma, Battery Chargers, Car Body Repair Equipment

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SPECIALITY WELDS RECEIVES RECOGNITION BY IMAREST.

The Institute of Marine Engineering, Science and Technology (IMarEST) has formally recognised the underwater welding programme 'Weldcraft-Pro', developed and managed by AWD member Speciality Welds.

Speciality Welds offers Weldcraft-pro to commercial diver training schools and other specialist training organisations as a 'self-teach' programme. Providers involved with commercial diver training now have the opportunity to deliver approved/recognised welder training, together with international certification.

Training follows the International Institute of Welding (IIW) and European Welding Federation (EWF) guidelines for fillet welding and culminates in approval to ISO 15618-1, or AWS D3.6 welder qualifications.

Mr. David Keats, MD of Speciality Welds said, "This programme is the only one available, anywhere in the world, that provides an opportunity for commercial diver training organisations serious about equipping divers with appropriate welding skills, to meet assessed competency standards that meet industry requirements".

www.specialwelds.com for more information

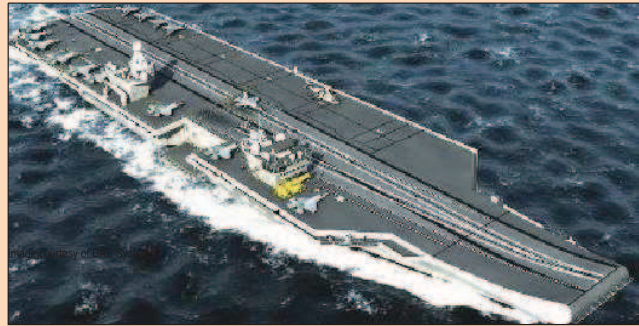
PM WELCOMES NISSAN INVESTMENT

Gordon Brown has welcomed plans for Nissan to invest more than £200 million in a new battery factory in the UK and create up to 350 jobs.

The car manufacturer will produce rechargeable lithium-ion batteries for its greener hybrid cars at its plant in Sunderland, which will become its European Centre of Excellence for Battery Manufacturing.

The announcement came as Prime Minister and Business Secretary Lord Mandelson visited the factory to reveal that the North East will become a Low Carbon Economic Area specialising in ultra-low carbon vehicles.

CONSTRUCTION OF BIGGEST EVER BRITISH WARSHIP BEGINS



The construction of the Royal Navy's new aircraft carriers started on Wednesday 8th July, when HRH the Princess Royal performed the steel cutting for the first of the Queen Elizabeth aircraft carriers at BVT Surface Fleet's shipyard in Govan, Glasgow.

Guided by Scott Ballingal, a 21 year old BVT apprentice from Erskine who will be working on the Carriers, Rear Admiral the Princess Royal pushed the button to start the computer guided laser that cut the first piece of steel for the hull.

Scott is one of 70 new apprentices who have been taken on by BVT to support work on the carrier.

Three other major sections (called lower blocks) of the ship will be assembled at yards at Portsmouth and Rosyth. Other fabrication work will be done at the Appledore shipyards in Devon. Each block will be transported to Rosyth dockyard where they will be joined together to form the hull of the ship.

Do you control welding fume?

We do. For more than 30 years we have made it our business to ensure clean air in your working environments. We provide high quality products to protect welders and others working nearby from inhaling hazardous welding fume. We offer a broad range of air extraction and filtration systems, supported by complete engineering services. Contact us to find out what genuine commitment to customer requirements really means.

Plymvent is a major global player in providing solutions for fume extraction and filtration in metal working industries. Plymvent also offers systems for capturing vehicle exhaust fumes in for example fire stations and repair garages.

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GYS RECRUITING

Area Sales Manager
All Areas

With 400 employees in France, Germany, UK and China and 2008 sales of 46ME, the GYS group is a French family-owned manufacturer of arc welding machines, car body repair equipment and battery chargers. Acquired 12 years ago by the current owners, the company has invested in proprietary and innovative technologies which have driven dramatic and sustainable growth in Europe.

In October 2008, the GYS Group decided to open a subsidiary in Warwick to provide additional services to its expanding network of distributors. Since then, 6 people have joined the GYS UK team. To continue to strengthen the team we now wish to recruit during the next 12 months, additional salesmen throughout the country.

We are hence looking immediately for new sales people to be part of our future success.

Our requirements are as follows:

- ▶ Experience in the welding or in battery chargers distribution is an advantage
- ▶ Flexible, open to new ideas and highly computer literate.
- ▶ High integrity, honesty and a positive attitude is essential

Please send your application to:
Neil Pulsford (Commercial Director)
e-mail: n.pulsford@gys.fr - Tel : 01926 338 609

THE WORLD OF WELDING AND CUTTING COMES TO GERMANY

The world of welding and cutting technology is coming to the International Schweißen und Schneiden in Essen, Germany from 14th - 19th September 2009. Every 4 years the latest welding technology and techniques are shown to nearly 100,000 visitors from around the World.



Over 1,000 exhibitors are expected to show and demonstrate their latest products and innovations relating to all aspects of joining, cutting and coating.

Covering 18 halls the show will focus not only on welding and cutting but on allied processes such as adhesive bonding, brazing/soldering, thermal spraying and heat treatment. plus fully mechanised and automated processes, industrial robots, data processing, testing systems and procedures, CNC and process controllers, CAD/CAM systems, monitoring facilities, quality assurance, workshop and workplace equipment safety systems, database and expert systems as well as occupational health and safety equipment and procedures.

If you have not been before, it is well worth a visit, but if you are unable to visit, why not take a look as some of the exhibitors' websites you will be surprised what you will find.

Some of the AWD members exhibiting include:-

HALL: 6 STAND: 609 AXXAIR, FRANCE



Axxair offers, a solution for the preparation and manufacture of piping in workshop and on worksite from tube preparation (cut, bevel) to orbital welding (prefabrication and on-line welding).
www.axxair.com

HALL: 7 STAND 503 FEIN INDUSTRIAL POWER TOOLS UK LTD



FEIN is presenting three new products for professional metalworking. Visitors to the event can try out power tools and accessory sets from the FEIN stainless steel range, the mobile FEIN high-frequency single-station converters and the GRIT belt grinder GIS 150.
www.fein.com

HALL: 1 STAND: 317 PLYMOVENT



Plymovent will be launching a Push/Pull system to take control of welding fumes. This system based solution uses proven technology, to capture, in a controlled manner, the environmental welding fume building up in the metal working area. A Plymovent push-pull system consists of 4 components: the pull duct, filter unit, central fan and a push duct.
www.plymovent.co.uk

HALL: 6 STAND: 303A GYS



In line with the growth in 2009, GYS will be showing many great value high performance Made In France products, including DUOGYS Auto - rated 15A to 205A with two torches and separate wire feed for great flexibility and the ability to use for thin metals.
TIG 207 ACDC full electronic control, PFC, pulse mode, memory capability and 200A, also new TIG 198 Flexible voltage a fully electronic PFC machine rated 190A at 110V
www.gys.fr

M A T T E R



Neil Pulsford, GYS UK Commercial Director

NEW GYS APPOINTMENT



GYS Ltd has appointed Neil Pulsford as UK Commercial Director. He will lead the expansion of GYS in the UK. Neil brings a great deal of experience working with trade distribution channels in the equipment and automotive sectors and he is based at the Company's Warwick facilities.

HARRY JOHNSON

It is with sadness that we report the death of Harry Johnson (Formally of Chadwall Engineering Co Ltd, Hadleigh, Essex), who died on Friday 24th April 2009.

Harry was a founder member of the AWD. David Brumwell, who knew and worked with Harry for many years and always found him to be honest & hard working. His funeral took place on Wednesday 6th May at Bowers Gifford Crematorium.

DAVID HARVEY RETIRES

David W Harvey has retired from the VBC Group Ltd after helping to build up the business to a unique and successful company operating essentially within the vacuum brazing and precision welding technology side of the aerospace and gas turbine industry. David served as Technical Director and Company Secretary for a period of 13 years.

Dr Harvey is still retained as a consultant by VBC and also manages Eclipse Welding Metallurgy & Filler Metal Services, for free-lance metallurgical advisory and consultancy support - a much needed rent-a-metallurgist availability to small businesses. Active areas include sorting weld failures, assisting with qualification procedures, aiding in the selection of filler alloys in conformance with a vast host of specifications.

Email: dwh@btinternet.com. Telephone: 01792 405067

THE AWD NATIONAL COUNCIL CONTACTS

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Hi Mike

I can't believe it's a week ago today that we were, at this time, on our way to the AWD weekend. I remember last Friday being so excited at the thought of seeing everyone. We had a wonderful time from the moment we arrived. Our room was lovely with a beautiful view. I so enjoyed the evening.

I was amazed to receive such a lovely commendation from Dave Ellwood. In fact, I was so shocked I couldn't take in what he was saying. Would it be possible to have it sent to me please? I love the vase and I will treasure it and think of AWD every time I use it for flowers.

I have so many great memories of AWD; working as the first chair person for the North West, sitting on the Council and best of all working with the conference committee. Please thank all the committee and Council for their kindness. I will certainly miss the AWD conference every year.

I have lovely memories of AWD and all the friends I have made. I hope we can keep in touch. Any of the AWD Council or committee would be very welcome to visit the college both here or in Malvern.

Keith and I are looking forward to meeting up with you and Frances when we move down to the Malvern area.

Please send my best wishes to all at AWD.

Judy Warrington
PA to the Principal & National Director of Training
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Mike Hill Director of The AWD presenting the membership certificate and award to Denise Vickers of Thermadyne in recognition of their 20 years membership of the Association.